# Full-Cycle Social Risk Analytics: Driving Business Impact through Scalable, Sustainable Social Interventions

#### **Presented By:**

Keith Mccannon, MBA, MS, Director of Marketing, Community Relations and Outreach – AmeriHealth Caritas District of Columbia (DC)

Ashley Perry, MPH, Chief Solutions Officer - Socially Determined

Tammie Jackson, MHA, CHFP, FHFMA, VP, Go-to-Market Strategy and Sales – TransUnion Healthcare





We are a network of health care professionals addressing the challenges posed by the emerging landscape of value-based care and government health care reform.

#### **OUR MISSION**

Our mission is to provide a community for like-minded professionals to come together for networking, education, and industry collaboration to stay ahead and advance their careers.

## ONE ASSOCIATION THREE COMMUNITIES







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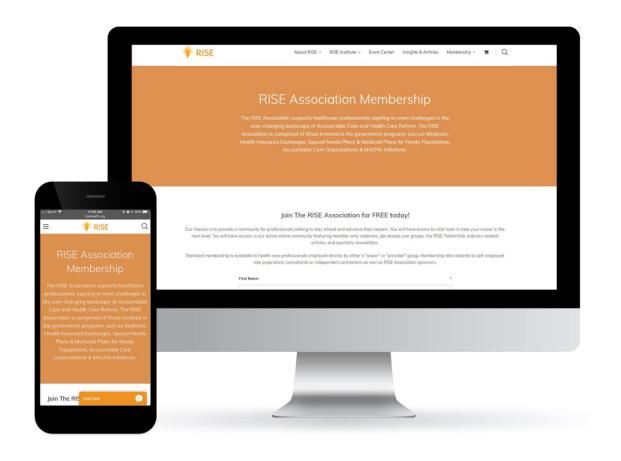




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### Moderator





Jim Bohnsack
Senior Vice President and Chief Strategy Officer
TransUnion Healthcare

As Chief Strategy Officer, Jim Bohnsack is responsible for driving growth through sales, partnerships, new solution development and acquisitions for TransUnion Healthcare. His experience ranges from strategy to process, services to technology and health systems to corporations. In the past, he served as the President and Chief Financial Officer for Strivant Health, a private-equity backed physician revenue cycle management company in Dallas, Texas, and as Senior Vice President of Provider Growth for CIOX Health, a New Mountain Capital portfolio company. He has also held various leadership positions at Conifer Health Solutions, TransUnion Healthcare, Deloitte and Ernst & Young. Jim holds a bachelor's degree in business administration and a master's degree in healthcare administration from Trinity University in San Antonio, TX.



## **Panelists**



Ashley Perry, MPH Chief Solutions Officer Socially Determined

Ashley Perry serves as Chief Solutions Officer of Socially Determined. She leads the Strategic Solutions Group with responsibility for market-facing activities, including business development, account management, and client success. Ashley holds a Bachelor's degree from Duke University and a Master's degree in Public Health from Columbia.

Keith is responsible for health promotion, community relations, member outreach and all marketing and communications activities for the plan. He earned an MBA from the University of Michigan and a Bachelor of Science degree in Mechanical and Aerospace Engineering from Princeton University.

Keith Maccannon, MBA & MS, Director of Marketing, Community Relations, and Outreach AmeriHealth Caritas District of Columbia (DC)





Tammie Jackson, MHA, CHFP, FHFMA
Vice President, Go-to-Market Strategy and Sales
TransUnion Healthcare

Tammie Jackson leads TransUnion Healthcare's go-to-market strategy and client-facing functions for the provider market. She is also the National Chair Elect of the Healthcare Financial management Association's Board of Directors. Ms. Jackson holds a bachelor's degree in finance from Florida Atlantic University and a master's in health administration from George Washington University.





The U.S. healthcare system spends \$3.6T and only addresses a fraction of the problem... beyond clinical results, socioeconomic factors are impacting utilization, cost and outcomes...



- piecing them together can tell the whole story.



#### **TransUnion**

#### **A More Complete View**

### **Socially Determined**

- · Leading global provider of risk & information solutions
- Four lines of businesses U.S. Information Services, Consumer, Healthcare, International
- 90,000 data sources, including financial institutions, private databases and public records repositories

1 Billion+ consumer records

600+ active

65+ petabytes of data

**500M** credit histories

**90,000**Data sources

50,000 23

business solutions

credit bureaus

500 Million

4.8B+

consumer files processed daily

updates per month from data providers

75,000+ business customers

20M+transactions
processed monthly

installations in 10+ countries





Its mission prioritizes quality healthcare and outstanding enrollee services.

- Currently has over 100,000 enrollees
- Operates as one of 3 managed Medicaid plans in the district
- 30-year history of serving Medicaid communities



Founded in 2017 and headquartered in Washington, DC

**Socially Determined** provides enterprises with **social risk intelligence** about the individuals & communities they serve so that they can improve the health & wellbeing of people – at scale.

#### **Customers & Partners:**



























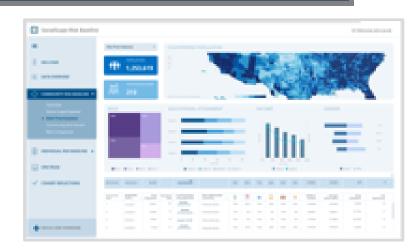




## **Full-Cycle Social Risk Analytics**



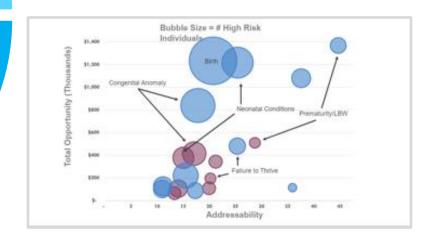
Identify
Risk
Quantify
Opportunity





Evaluate Impact

**Prioritize Action** 





## AmeriHealth's Hope Has a Home Medical Respite Facility











All health stakeholders want a world with efficient, effective, and equitable healthcare.

Understanding social risk is the key to making that a reality.

**Questions?** 



## THANK YOU!

