

Winning Risk Adjustment Strategies for Year-End Success

Presented By:

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Joseph Hafner, CPC, CRC, *Former Director of Risk Adjustment* - **Millennium Physician Group**

Webinar Participant Tips

- All participant lines are muted. To protect your privacy, you will only see your name and the presenters' names in the participant box.
- You can submit a question to the presenters at any time during the event, to be answered by the panelists
 - In the Event window, in the Panels drop-down list, select Q&A. Type your question in the Q&A box and click "Send".
- The chat feature is turned on to enable further conversations among attendees and presenters.

Today's panel



Dana McCalley, MBA

VP Value Based Care
Navina



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with me



Yair Lewis, MD, PhD

Chief Medical Officer
Navina



Connect
with me



Joseph Hafner, CPC, CRC

Former Director of Risk
Adjustment
Millennium Physician Group



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with me

Poll

**Do you currently have an end-of-year
risk adjustment strategy in place?**

Poll

**Are you confident your organization is
on track to meet your end-of-year
goals?**

Tell us in the chat

What is your top focus from now until the end of the year? What initiatives are you prioritizing?

Poll

**Are you interested in a customized HCC
Gaps Report for your organization?**

Poll

Are you currently using AI technology as part of your risk adjustment workflows?

Upcoming Events

Are you interested in participating in one of our upcoming events?



Webinar

Responsible AI: Accelerating
Healthcare Transformation While
Earning Clinician Trust

September 20 | 12:00pm ET

Auto Registration



Virtual Roundtable

Virtual Quality Leaders, Off-the-
record, Roundtable Discussion

Hosted by Dr. Michael Barr,
former EVP at NCQA



Download our recommended 10-step checklist for end-of-year Risk Adjustment Success



or visit:

navina.ai/ra-checklist

The screenshot shows a digital checklist titled "Winning Risk Adjustment Strategies: Your 10-Step Checklist for Success" from Navina. The checklist includes the following items:

- 1. Educate providers and all staff on value-based care**
Educate all members of the team on the importance of value-based care and their role in its success, and provide any necessary training. Ensure both clinical and coding teams are aligned on the objectives and initiatives.
- 2. Run utilization reports**
If you are using a risk adjustment platform like Navina to capture the severity of patients, identify providers with low utilization rates and create a program to provide feedback and support with the aim of boosting their engagement.
- 3. Run patient-level detail reports with open opportunities**
Identify all patients with HCC opportunities and ensure they are scheduled for a visit by 12/31/23.
- 4. Review value-based contracts**
Determine the requirements for each contract, necessary quality measures for reporting, what quality thresholds need to be met for payout, and whether health plans recoup fees for quality initiatives like FQBI Mailers.
- 5. Identify all patients under value-based contracts**
Pinpoint all the patients for whom you need to capture risk adjustment, monitor utilization, and report on quality metrics. Prioritize these patients for wellness visits, especially if you are in downside risk contracts.
- 6. Schedule visits for patients not seen in 2023**
From the above list, identify which patients have yet to be seen this year and schedule visits before 12/31/23 to ensure the severity of the patients is captured.
- 7. Identify patients with highest utilization costs and low RAF scores**
Patients under value-based contracts are likely costing the most additional resources/reduction.
- 8. Identify patients in above contracts**
Patients need more resources (or could be using more resources) earlier patients do not need the same level of resources.
- 9. Review riskflows**
Review riskflows like Navina for accurate risk adjustment (correct coding and evidence). Reduce conflicting workflows (risk adjustment, measures triggering).
- 10. Review adjustment & quality team workflows**
Review adjustment & quality team workflows for consistency and productivity across teams (Prospective Team, Claims Active Team). Having the right systems in place can help ensure that you will get credit for the care that is being delivered for both risk and quality.

For assistance with running reports, or to receive a personalized consultation on value-based care, please contact Dana McCalley, VP of Value-Based Care at Navina: dana.mccalley@navina.ai

THANK YOU